



**COMMISSION  
AGENDA MEMORANDUM**

**Item No.** 11c

**BRIEFING ITEM**

**Date of Meeting** March 9, 2021

**DATE:** February 19, 2021  
**TO:** Stephen P. Metruck, Executive Director  
**FROM:** Dan Thomas, Chief Financial Officer  
Michael Tong, Director, Corporate Budget  
**SUBJECT:** **2020 Financial Performance Briefing**

**EXECUTIVE SUMMARY**

The purpose of this presentation is to provide a status report of the 2020 financial performance results.

**BACKGROUND**

The Port's overall operating revenues for 2020 were \$510.8 million, which is \$128.9 million below the revised budget and \$253.3 million lower than 2019. Excluding Aeronautical revenues, which are based on cost recovery and revenue sharing formulas, other Airport Non-Aero revenues were \$116.5 million, \$18.6 million or 13.8% below the revised budget and \$152.6 million or 56.7% lower than 2019 from all business line of businesses.

Non-Airport revenues were \$96.4 million, \$6.9 million or 6.6% below the revised budget and \$41.1 million or 29.9% lower than 2019 mainly due to lower revenues from Cruise, NWSA Distributable Income, and Conference & Event Centers.

Total operating expenses for 2020 were \$412.0 million, which is \$26.1 million below budget and \$31.1 million lower than 2019. The favorable budget variance was largely due to a \$ 17.2 million DRS Pension Plan True-up credit, as well as savings from Outside Services, Utilities, and Third-Party Management Expense.

Net operating income before depreciation was \$98.9 million, which is \$102.8 million below the revised budget and \$222.2 million less than 2019.

Each division will present its results to the Commission. The presentation outline is as follows:

1. Portwide Operating Results
2. Aviation Division Operating Results
3. Maritime Division Operating Results
4. Economic Development Division Operating Results

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5. Central Services Operating Results

**ATTACHMENTS TO THIS BRIEFING**

- (1) 2020 Financial and Performance Report
- (2) Presentation slides

**PREVIOUS COMMISSION ACTIONS OR BRIEFINGS**

November 10, 2020 – Q3 2020 Financial Performance Briefing

August 11, 2020 – Q2 2020 Financial Performance Briefing